

**IN THE UNITED STATES DISTRICT COURT
FOR THE EASTERN DISTRICT OF MICHIGAN**

<p>PHILLIP LEE; PAMELA WHITE; PATRICIA VANDUSEN; RONALD ALLIX; and RANDY WELCH, individually and on behalf of all others similarly situated,</p> <p>Plaintiffs,</p> <p>v.</p> <p>BELVOIR MEDIA GROUP, LLC,</p> <p>Defendant.</p>	<p>Case No. _____</p> <p>CLASS ACTION COMPLAINT</p> <p>JURY TRIAL DEMANDED</p>
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Plaintiffs Phillip Lee (“Plaintiff Lee”), Pamela White (“Plaintiff White”), Patricia VanDusen (“Plaintiff VanDusen”), Ronald Allix (“Plaintiff Allix”), and Randy Welch (“Plaintiff Welch”) (collectively, “Plaintiffs”), individually and on behalf of all others similarly situated, by and through their attorneys, make the following allegations pursuant to the investigation of their counsel and based upon information and belief, except as to allegations specifically pertaining to themselves and their counsel, which are based on personal knowledge.

INTRODUCTION

1. Defendant Belvoir Media Group, LLC (“Belvoir”) rented, exchanged, and/or otherwise disclosed detailed information about Plaintiffs’ Belvoir magazine and newsletter subscriptions to data aggregators, data appenders, data cooperatives, and list brokers, among others, which in turn disclosed their information to aggressive

advertisers, political organizations, and non-profit companies. As a result, Plaintiffs have received a barrage of unwanted junk mail. By renting, exchanging, and/or otherwise disclosing Plaintiffs' Private Reading Information (defined below) during the relevant pre-July 31, 2016 time period,¹ Belvoir violated Michigan's Preservation of Personal Privacy Act, H.B. 5331, 84th Leg. Reg. Sess., P.A. No. 378, §§ 1-4 (Mich. 1988), *id.* § 5, added by H.B. 4694, 85th Leg. Reg. Sess., P.A. No. 206, § 1 (Mich. 1989) (the "PPPA").²

2. Documented evidence confirms these facts. For example, a list broker, NextMark, Inc. ("NextMark"), offers to provide renters access to the mailing list titled "BELVOIR MEDIA GROUP ELITE MASTERFILE Mailing List", which contains the Private Reading Information of 736,793 of Belvoir's active U.S. subscribers at a base price of "\$110.00/M [per thousand]," (i.e., 11 cents apiece), as shown in the screenshot below:

¹ The statutory period for this action is six years. *See* M.C.L. § 600.5813.

² In May 2016, the Michigan legislature amended the PPPA. *See* S.B. 490, 98th Leg., Reg. Sess., P.A. No. 92 (Mich. 2016) (codified at M.C.L. § 445.1711, *et seq.*). The May 2016 amendment to the PPPA, which became effective on July 31, 2016, does not apply retroactively to claims that accrued prior to its July 31, 2016 effective date. *See Boelter v. Hearst Commc'nns, Inc.*, 192 F. Supp. 3d 427, 439-41 (S.D.N.Y. 2016) (holding that "the amendment to the [PP]PA does not apply to Plaintiffs' claims, and the Court will assess the sufficiency of those claims under the law as it was when Plaintiffs' claims accrued.") (citing *Landgraf v. USI Film Prods.*, 511 U.S. 224, 286 (1994)). Because the claims alleged herein accrued, and thus vested, prior to the July 31, 2016 effective date of the amended version of the PPPA, the pre-amendment version of the PPPA applies in this case. *See Horton v. GameStop, Corp.*, 380 F. Supp. 3d 679, 683 (W.D. Mich. 2018).

BELVOIR MEDIA GROUP ELITE MASTERFILE Mailing List

The Belvoir Media Group Elite Masterfile is an unduplicated masterfile consisting of the subscribers to all of Belvoir's newsletters.

[Get Count](#) [Get Pricing](#) [Get More Information](#)

SEGMENTS		COUNTS THROUGH 04/30/2022		POPULARITY: 																																													
736,793 TOTAL UNIVERSE / BASE RATE		\$110.00/M	MARKET: CONSUMER																																														
218,278 3 MONTH SUBSCRIBERS		+\$15.00/M	CHANNELS: 																																														
397,802 6 MONTH SUBSCRIBERS		+\$10.00/M	SOURCE: DIRECT MAIL (RENEWALS)																																														
736,793 ACTIVE SUBSCRIBERS		\$110.00/M	PRIVACY: UNKNOWN																																														
NON RECIPROCALITY		\$150.00/M	DMA: YES - MEMBER																																														
CATALOG RATE		\$90.00/M	STATUS: PREFERRED PROVIDER																																														
SPECIAL FUNDRAISER RATE		\$85.00/M	GEO: USA																																														
GENDER: 40% FEMALE 43% MALE																																																	
DESCRIPTION		 (FORMERLY: Belvoir Media Group Elite Sportsmen Masterfile)																																															
The Belvoir Media Group Elite Masterfile is an unduplicated masterfile consisting of the subscribers to all of Belvoir's newsletters.																																																	
Additional Charges: Segment Selects		<table border="1"> <thead> <tr> <th>SELECTS</th><th></th><th></th></tr> </thead> <tbody> <tr> <td>3 MONTH HOTLINE</td><td>\$15.00/M</td><td></td></tr> <tr> <td>ACTIVE SUBSCRIBERS</td><td>\$11.00/M</td><td></td></tr> <tr> <td>AREA OF INTEREST</td><td>\$10.00/M</td><td></td></tr> <tr> <td>GENDER/SEX</td><td>\$15.00/M</td><td></td></tr> <tr> <td>MULTI BUYERS</td><td>\$10.00/M</td><td></td></tr> <tr> <td>PAID</td><td>\$6.00/M</td><td></td></tr> <tr> <td>RENEWALS</td><td>\$200.00/F</td><td></td></tr> <tr> <td>REUSE MINIMUM CHARGE</td><td>\$10.00/M</td><td></td></tr> <tr> <td>SCF</td><td></td><td></td></tr> <tr> <td>SEGMENT SELECTS</td><td></td><td></td></tr> <tr> <td>SPECIAL INTEREST</td><td></td><td></td></tr> <tr> <td>CATEGORIES</td><td></td><td></td></tr> <tr> <td>STATE</td><td>\$10.00/M</td><td></td></tr> <tr> <td>ZIP</td><td>\$10.00/M</td><td></td></tr> </tbody> </table>			SELECTS			3 MONTH HOTLINE	\$15.00/M		ACTIVE SUBSCRIBERS	\$11.00/M		AREA OF INTEREST	\$10.00/M		GENDER/SEX	\$15.00/M		MULTI BUYERS	\$10.00/M		PAID	\$6.00/M		RENEWALS	\$200.00/F		REUSE MINIMUM CHARGE	\$10.00/M		SCF			SEGMENT SELECTS			SPECIAL INTEREST			CATEGORIES			STATE	\$10.00/M		ZIP	\$10.00/M	
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All orders cancelled after merge and/or mail date will be billed at full rental rate. Orders cancelled prior to merge will be billed a \$150/F fee plus \$10/M run charges and all applicable selection charges. List owner/manager needs to be notified of any cut backs or cancellations before the merge happens.																																																	
Reference: M093809																																																	
ORDERING INSTRUCTIONS		<ul style="list-style-type: none"> To order this list, contact your List Broker and ask for NextMark List ID #103825 or click here to place your request. 																																															
RELATED LISTS		<ul style="list-style-type: none"> HANDGUNS MAGAZINE GUNS AND AMMO MAGAZINE FIREARMS NEWS SHOOTING TIMES MAGAZINE RIFLESHOOTER MAGAZINE GUN TESTS NEWSLETTER AMERICAN GUNSMITH NEWSLETTER MAYO CLINIC HEALTH LETTER NATURE CONSERVANCY SMITHSONIAN MAGAZINE 																																															

See Exhibit A hereto.

3. By renting, exchanging, or otherwise disclosing the Private Reading Information of its Michigan-based subscribers during the relevant pre-July 31, 2016 time period, Belvoir violated the PPPA. Subsection 2 of the PPPA provides:

[A] person, or an employee or agent of the person, engaged in the business of selling at retail, renting, or lending books or other written materials . . . shall not disclose to any person, other than the customer, a record or information concerning the purchase . . . of those materials by a customer that

indicates the identity of the customer.

PPPA § 2.

4. Accordingly, Plaintiffs bring this Class Action Complaint against Belvoir for its intentional and unlawful disclosure of its customers' Private Reading Information in violation of the PPPA.

NATURE OF THE CASE

5. To supplement its revenues, Belvoir rents, exchanges, or otherwise discloses its customers' information—including their full names, titles of publications subscribed to (or purchased, in the case of books), and home addresses (collectively “Private Reading Information”), as well as myriad other categories of individualized data and demographic information such as gender—to data aggregators, data appenders, data cooperatives, and other third parties without the written consent of its customers.

6. By renting, exchanging, or otherwise disclosing – rather than selling – its customers' Private Reading Information, Belvoir is able to disclose the information time and time again to countless third parties.

7. Belvoir's disclosure of Private Reading Information and other individualized information is not only unlawful, but also dangerous because it allows for the targeting of particularly vulnerable members of society.

8. While Belvoir profits handsomely from the unauthorized rental,

exchange, and/or disclosure of its customers' Private Reading Information and other individualized information, it does so at the expense of its customers' statutory privacy rights (afforded by the PPPA) because Belvoir does not obtain its customers' written consent prior to disclosing their Private Reading Information.

PARTIES

9. Plaintiff Lee is a natural person and citizen and resident of the State of Michigan. Plaintiff Lee was a subscriber to multiple publications published and sold by Belvoir prior to July 31, 2016. While residing in, a citizen of, and present in Michigan, Plaintiff Lee purchased his subscriptions to such Belvoir publications directly from Belvoir. Prior to and at the time Plaintiff Lee purchased his subscriptions, Belvoir did not notify Plaintiff Lee that it discloses the Private Reading Information of its customers, and Plaintiff Lee has never authorized Belvoir to do so. Furthermore, Plaintiff Lee was never provided any written notice that Belvoir rents, exchanges, or otherwise discloses its customers' Private Reading Information, or any means of opting out. During the relevant pre-July 31, 2016 time period, Belvoir disclosed, without the requisite consent or prior notice, Plaintiff Lee's Private Reading Information to data aggregators, data appenders, and/or data cooperatives, who then supplemented that information with data from their own files. Moreover, during that same period, Belvoir rented or exchanged mailing lists containing Plaintiff Lee's Private Reading Information to third parties seeking to contact Belvoir subscribers, without first obtaining the requisite written consent from Plaintiff Lee or even giving him prior notice of the

rentals, exchanges, and/or other disclosures.

10. Plaintiff White is a natural person and citizen and resident of the State of Michigan. Plaintiff White was a subscriber to multiple publications published and sold by Belvoir prior to July 31, 2016. While residing in, a citizen of, and present in Michigan, Plaintiff White purchased her subscriptions to such Belvoir publications directly from Belvoir. Prior to and at the time Plaintiff White purchased her subscriptions, Belvoir did not notify Plaintiff White that it discloses the Private Reading Information of its customers, and Plaintiff White has never authorized Belvoir to do so. Furthermore, Plaintiff White was never provided any written notice that Belvoir rents, exchanges, or otherwise discloses its customers' Private Reading Information, or any means of opting out. During the relevant pre-July 31, 2016 time period, Belvoir disclosed, without the requisite consent or prior notice, Plaintiff White's Private Reading Information to data aggregators, data appenders, and/or data cooperatives, who then supplemented that information with data from their own files. Moreover, during that same period, Belvoir rented or exchanged mailing lists containing Plaintiff White's Private Reading Information to third parties seeking to contact Belvoir subscribers, without first obtaining the requisite written consent from Plaintiff White or even giving her prior notice of the rentals, exchanges, and/or other disclosures.

11. Plaintiff VanDusen is a natural person and citizen and resident of the State of Michigan. Plaintiff VanDusen was a subscriber to multiple publications published and sold by Belvoir prior to July 31, 2016. While residing in, a citizen of, and

present in Michigan, Plaintiff VanDusen purchased her subscriptions to such Belvoir publications directly from Belvoir. Prior to and at the time Plaintiff VanDusen purchased her subscriptions, Belvoir did not notify Plaintiff VanDusen that it discloses the Private Reading Information of its customers, and Plaintiff VanDusen has never authorized Belvoir to do so. Furthermore, Plaintiff VanDusen was never provided any written notice that Belvoir rents, exchanges, or otherwise discloses its customers' Private Reading Information, or any means of opting out. During the relevant pre-July 31, 2016 time period, Belvoir disclosed, without the requisite consent or prior notice, Plaintiff VanDusen's Private Reading Information to data aggregators, data appenders, and/or data cooperatives, who then supplemented that information with data from their own files. Moreover, during that same period, Belvoir rented or exchanged mailing lists containing Plaintiff VanDusen's Private Reading Information to third parties seeking to contact Belvoir subscribers, without first obtaining the requisite written consent from Plaintiff VanDusen or even giving her prior notice of the rentals, exchanges, and/or other disclosures.

12. Plaintiff Allix is a natural person and citizen and resident of the State of Michigan. Plaintiff Allix was a subscriber to multiple publications published and sold by Belvoir prior to July 31, 2016. While residing in, a citizen of, and present in Michigan, Plaintiff Allix purchased his subscriptions to such Belvoir publications directly from Belvoir. Prior to and at the time Plaintiff Allix purchased his subscriptions, Belvoir did not notify Plaintiff Allix that it discloses the Private Reading Information of its

customers, and Plaintiff Allix has never authorized Belvoir to do so. Furthermore, Plaintiff Allix was never provided any written notice that Belvoir rents, exchanges, or otherwise discloses its customers' Private Reading Information, or any means of opting out. During the relevant pre-July 31, 2016 time period, Belvoir disclosed, without the requisite consent or prior notice, Plaintiff Allix's Private Reading Information to data aggregators, data appenders, and/or data cooperatives, who then supplemented that information with data from their own files. Moreover, during that same period, Belvoir rented or exchanged mailing lists containing Plaintiff Allix's Private Reading Information to third parties seeking to contact Belvoir subscribers, without first obtaining the requisite written consent from Plaintiff Allix or even giving him prior notice of the rentals, exchanges, and/or other disclosures.

13. Plaintiff Welch is a natural person and citizen and resident of the State of Michigan. Plaintiff Welch was a subscriber to multiple publications published and sold by Belvoir prior to July 31, 2016. While residing in, a citizen of, and present in Michigan, Plaintiff Welch purchased his subscriptions to such Belvoir publications directly from Belvoir. Prior to and at the time Plaintiff Welch purchased his subscriptions, Belvoir did not notify Plaintiff Welch that it discloses the Private Reading Information of its customers, and Plaintiff Welch has never authorized Belvoir to do so. Furthermore, Plaintiff Welch was never provided any written notice that Belvoir rents, exchanges, or otherwise discloses its customers' Private Reading Information, or any means of opting out. During the relevant pre-July 31, 2016 time period, Belvoir

disclosed, without the requisite consent or prior notice, Plaintiff Welch's Private Reading Information to data aggregators, data appenders, and/or data cooperatives, who then supplemented that information with data from their own files. Moreover, during that same period, Belvoir rented or exchanged mailing lists containing Plaintiff Welch's Private Reading Information to third parties seeking to contact Belvoir subscribers, without first obtaining the requisite written consent from Plaintiff Welch or even giving him prior notice of the rentals, exchanges, and/or other disclosures.

14. Defendant Belvoir Media Group, LLC is a Connecticut corporation with its headquarters and principal place of business in Norwalk, Connecticut. Belvoir does business throughout Michigan and the entire United States. Belvoir is the publisher and seller of various consumer-oriented magazines, books, and health and wellness newsletters, including but not limited to *Dogster*, *CatWatch*, *Catnip*, *DOGWatch*, *Catster*, *WholeDog Journal*, *Your Dog*, *Kitplanes*, *Practical Sailor*, *AVweb*, *Aviation Safety*, *IFR*, *The Aviation Consumer*, *Mary Janes Farm*, *Women's Health Advisor*, *Arthritis Advisor*, *Men's Health Advisor*, *University Health News*, *Heart Advisor*, *Men's Health Watch*, *Women's Health Watch*, *Harvard Health Letter*, *Harvard Heart Letter*, *Women's Nutrition Connection*, *Mind, Mood & Memory*, *Environmental Nutrition*, *Health & Nutrition Letter*, and *HEALTHY Years*.

JURISDICTION AND VENUE

15. This Court has subject matter jurisdiction over this civil action pursuant to 28 U.S.C. § 1332(d) because there are more than 100 class members and the aggregate amount in controversy exceeds \$5,000,000, exclusive of interest, fees, and costs, and at

least one Class member is a citizen of a state different from Defendant.

16. The Court has personal jurisdiction over Belvoir because Plaintiffs' claims arose in substantial part from actions and omissions in Michigan, including from Plaintiffs' purchases of subscriptions to Belvoir publications in Michigan, Belvoir's direction of such subscriptions into Michigan, and Belvoir's failure to obtain Plaintiffs' written consent in Michigan prior to disclosing their Private Reading Information, including their residential addresses in Michigan, to another person, the effects of which were felt from within Michigan by citizens and residents of Michigan. Personal jurisdiction also exists over Belvoir in Michigan because Belvoir conducts substantial business within Michigan, such that Belvoir has significant, continuous, and pervasive contacts with the State of Michigan.

17. Venue is proper in this District pursuant to 28 U.S.C. § 1331 because one or more of the Plaintiffs resides in this judicial District, Belvoir does substantial business in this judicial District, Belvoir is subject to personal jurisdiction in this judicial District, and a substantial part of the events giving rise to Plaintiffs' claims took place within this judicial District.

FACTUAL BACKGROUND

Michigan's Preservation of Personal Privacy Act

18. In 1988, members of the United States Senate warned that records of consumers' purchases and rentals of audiovisual and publication materials offer "a window into our loves, likes, and dislikes," and that "the trail of information generated

by every transaction that is now recorded and stored in sophisticated record-keeping systems is a new, more subtle and pervasive form of surveillance.” S. Rep. No. 100-599 at 7–8 (1988) (statements of Sens. Simon and Leahy, respectively).

19. Recognizing the need to further protect its citizens’ privacy rights, Michigan’s legislature enacted the PPPA to protect “privacy with respect to the purchase, rental, or borrowing of certain materials,” by prohibiting companies from disclosing certain types of sensitive consumer information. H.B. No. 5331, 1988 Mich. Legis. Serv. 378 (West).

20. Subsection 2 of the PPPA states:

[A] person, or an employee or agent of the person, engaged in the business of selling at retail, renting, or lending books or other written materials . . . *shall not disclose* to any person, other than the customer, a record or information concerning the purchase . . . of those materials by a customer that indicates the identity of the customer.

PPPA § 2 (emphasis added).

21. Michigan’s protection of reading information reflects the “gut feeling that people ought to be able to read books and watch films without the whole world knowing,” and recognizes that “[b]ooks and films are the intellectual vitamins that fuel the growth of individual thought. The whole process of intellectual growth is one of privacy—of quiet, and reflection. This intimate process should be protected from the disruptive intrusion of a roving eye.” S. Rep. No. 100–599, at 6 (Statement of Rep. McCandless).

22. As Senator Patrick Leahy recognized in proposing the Video and Library Privacy Protection Act (later codified as the Video Privacy Protection Act, 18 U.S.C. § 2710), “[i]n practical terms our right to privacy protects the choice of movies that we watch with our family in our own homes. And it protects the selection of books that we choose to read.” 134 Cong. Rec. S5399 (May 10, 1988).

23. Senator Leahy also explained why choices in movies and reading materials are so private: “These activities . . . reveal our likes and dislikes, our interests and our whims. They say a great deal about our dreams and ambitions, our fears and our hopes. They reflect our individuality, and they describe us as people.” *Id.*

24. Michigan’s passage of the PPPA also established as a matter of law “that a person’s choice in reading, music, and video entertainment is a private matter, and not a fit subject for consideration by gossipy publications, employers, clubs, or anyone else for that matter.” *Privacy: Sales, Rentals of Videos, etc.*, House Legislative Analysis Section, H.B. No. 5331, Jan. 20, 1989 (attached hereto as **Exhibit B**).

25. Despite the fact that thousands of Michigan residents subscribe to Belvoir’s publications, Belvoir disregarded its legal responsibility by systematically violating the PPPA.

***The Private Information Market:
Consumers’ Private Information Has Real Value***

26. In 2001, Federal Trade Commission (“FTC”) Commissioner Orson Swindle remarked that “the digital revolution . . . has given an enormous capacity to

the acts of collecting and transmitting and flowing of information, unlike anything we've ever seen in our lifetimes . . . [and] individuals are concerned about being defined by the existing data on themselves.”³

27. More than a decade later, Commissioner Swindle’s comments ring truer than ever, as consumer data feeds an information marketplace that supports a \$26 billion dollar per year online advertising industry in the United States.⁴

28. The FTC has also recognized that consumer data possesses inherent monetary value within the new information marketplace and publicly stated that:

Most consumers cannot begin to comprehend the types and amount of information collected by businesses, or why their information may be commercially valuable. Data is currency. The larger the data set, the greater potential for analysis—and profit.⁵

29. In fact, an entire industry exists while companies known as data

³ See **Exhibit C**, The Information Marketplace: Merging and Exchanging Consumer Data (Mar. 13, 2001), at 8:15-11:16, *available at* https://www.ftc.gov/sites/default/files/documents/public_events/information-marketplace-merging-and-exchanging-consumer-data/transcript.pdf (last visited July 30, 2021).

⁴ See **Exhibit D**, Web’s Hot New Commodity: Privacy, WSJ (Feb. 28, 2011), <http://online.wsj.com/article/SB10001424052748703529004576160764037920274.html> (last visited July 30, 2021).

⁵ See **Exhibit E**, Statement of FTC Commissioner Pamela Jones Harbour (Dec. 7, 2009), at 2, *available at* https://www.ftc.gov/sites/default/files/documents/public_statements/remarks-ftc-exploring-privacy-roundtable/091207privacyroundtable.pdf (last visited July 30, 2021).

aggregators purchase, trade, and collect massive databases of information about consumers. Data aggregators then profit by selling this “extraordinarily intrusive” information in an open and largely unregulated market.⁶

30. The scope of data aggregators’ knowledge about consumers is immense: “If you are an American adult, the odds are that [they] know[] things like your age, race, sex, weight, height, marital status, education level, politics, buying habits, household health worries, vacation dreams—and on and on.”⁷

31. Further, “[a]s use of the Internet has grown, the data broker industry has already evolved to take advantage of the increasingly specific pieces of information about consumers that are now available.”⁸

32. Recognizing the serious threat the data mining industry poses to consumers’ privacy, on July 25, 2012, the co-Chairmen of the Congressional Bi-Partisan

⁶ See **Exhibit F**, Martha C. White, *Big Data Knows What You’re Doing Right Now*, TIME.com (July 31, 2012), <http://moneylane.time.com/2012/07/31/big-data-knows-what-youre-doing-right-now/> (last visited July 30, 2021).

⁷ **Exhibit G**, Natasha Singer, *You for Sale: Mapping, and Sharing, the Consumer Genome*, N.Y. Times (June 16, 2012), available at <https://www.immagic.com/eLibrary/ARCHIVES/GENERAL/GENPRESS/N120616S.pdf> (last visited July 30, 2021).

⁸ **Exhibit H**, Letter from Senator John D. Rockefeller IV, Chairman, Senate Committee on Commerce, Science, and Transportation, to Scott E. Howe, Chief Executive Officer, Acxiom (Oct. 9, 2012) available at http://www.commerce.senate.gov/public/?a=Files.Serve&File_id=3bb94703-5ac8-4157-a97b-a658c3c3061c (last visited July 30, 2021).

Privacy Caucus sent a letter to nine major data brokerage companies seeking information on how those companies collect, store, and sell their massive collections of consumer data.⁹

33. In their letter, the co-Chairmen recognized that “[b]y combining data from numerous offline and online sources, data brokers have developed hidden dossiers on every U.S. consumer,” which “raises a number of serious privacy concerns.”¹⁰

34. Data aggregation is especially troublesome when consumer information is sold to direct-mail advertisers. In addition to causing waste and inconvenience, direct-mail advertisers often use consumer information to lure unsuspecting consumers into various scams,¹¹ including fraudulent sweepstakes, charities, and buying clubs. Thus, when companies like Belvoir share information with data aggregators, data cooperatives, and direct-mail advertisers, they contribute to the “[v]ast databases” of consumer data that are often “sold to thieves by large publicly traded companies,” which “put[s] almost anyone within the reach of fraudulent telemarketers” and other

⁹ See **Exhibit I**, *Bipartisan Group of Lawmakers Query Data Brokers About Practices Involving Consumers’ Personal Information*, Website of Senator Ed Markey (July 24, 2012), <http://www.markey.senate.gov/news/press-releases/bipartisan-group-of-lawmakers-query-data-brokers-about-practices-involving-consumers-personal-information> (last visited July 30, 2021).

¹⁰ *Id.*

¹¹ See **Exhibit J**, *Prize Scams*, Federal Trade Commission, <http://www.consumer.ftc.gov/articles/0199-prize-scams> (last visited July 30, 2021).

criminals.¹²

35. Information disclosures like those made by Belvoir are particularly dangerous to the elderly. “Older Americans are perfect telemarketing customers, analysts say, because they are often at home, rely on delivery services, and are lonely for the companionship that telephone callers provide.”¹³ The FTC notes that “[t]he elderly often are the deliberate targets of fraudulent telemarketers who take advantage of the fact that many older people have cash reserves or other assets to spend on seemingly attractive offers.”¹⁴ Indeed, an entire black market exists where the private information of vulnerable elderly Americans is exchanged.

36. Thus, information disclosures like Belvoir’s are particularly troublesome because of their cascading nature: “Once marked as receptive to [a specific] type of spam, a consumer is often bombarded with similar fraudulent offers from a host of scam artists.”¹⁵

¹² **Exhibit K**, Charles Duhigg, *Bilking the Elderly, With a Corporate Assist*, N.Y. Times, May 20, 2007, available at <http://www.nytimes.com/2007/05/20/business/20tele.html> (last visited July 30, 2021).

¹³ *Id.*

¹⁴ **Exhibit L**, *Fraud Against Seniors: Hearing before the Senate Special Committee on Aging* (August 10, 2000) (prepared statement of the FTC), available at https://www.ftc.gov/sites/default/files/documents/public_statements/prepared-statement-federal-trade-commission-fraud-against-seniors/agingtestimony.pdf (last visited July 30, 2021).

¹⁵ *See id.*

37. Belvoir is not alone in jeopardizing its subscribers' privacy and well-being in exchange for increased revenue: disclosing subscriber information to data aggregators, data appenders, data cooperatives, direct marketers, and other third parties is a widespread practice in the publishing industry.

38. Thus, as consumer data has become an ever-more valuable commodity, the data mining industry has experienced rapid and massive growth. Unfortunately for consumers, this growth has come at the expense of their most basic privacy rights.

Consumers Place Monetary Value on Their Privacy and Consider Privacy Practices When Making Purchases

39. As the data aggregation and cooperative industry has grown, so too have consumer concerns regarding the privacy of their information.

40. A recent survey conducted by Harris Interactive on behalf of TRUSTe, Inc. showed that 89 percent of consumers polled avoid doing business with companies who they believe do not protect their privacy online.¹⁶ As a result, 81 percent of smartphone users polled said that they avoid using smartphone apps that they don't believe protect their privacy online.¹⁷

41. Thus, as consumer privacy concerns grow, consumers are increasingly

¹⁶ See **Exhibit M**, 2014 TRUSTe US Consumer Confidence Privacy Report, TRUSTe, http://www.theagitator.net/wp-content/uploads/012714_ConsumerConfidenceReport_US1.pdf (last visited July 30, 2021).

¹⁷ *Id.*

incorporating privacy concerns and values into their purchasing decisions and companies viewed as having weaker privacy protections are forced to offer greater value elsewhere (through better quality and/or lower prices) than their privacy- protective competitors.

42. In fact, consumers' private information has become such a valuable commodity that companies are beginning to offer individuals the opportunity to sell their information themselves.¹⁸

43. These companies' business models capitalize on a fundamental tenet underlying the consumer information marketplace: consumers recognize the economic value of their private data. Research shows that consumers are willing to pay a premium to purchase services from companies that adhere to more stringent policies of protecting their data.¹⁹

44. Thus, in today's economy, individuals and businesses alike place a real,

¹⁸ See **Exhibit N**, Joshua Brustein, *Start-Ups Seek to Help Users Put a Price on Their Personal Data*, N.Y. Times (Feb. 12, 2012), available at <http://www.nytimes.com/2012/02/13/technology/start-ups-aim-to-help-users-put-a-price-on-their-personal-data.html> (last visited July 30, 2021).

¹⁹ See **Exhibit O**, Tsai, Cranor, Acquisti, and Egelman, *The Effect of Online Privacy Information on Purchasing Behavior*, 22(2) Information Systems Research 254, 254 (2011), discussed in European Network and Information Security Agency, *Study on monetising privacy* (Feb. 27, 2012), available at <https://www.enisa.europa.eu/activities/identity-and-trust/library/deliverables/monetising-privacy> (last visited July 30, 2021).

quantifiable value on consumer data and corresponding privacy rights.²⁰

Belvoir Unlawfully Rents, Exchanges, and Discloses Its Customers' Private Reading Information

45. Belvoir maintains a vast digital database comprised of its customers' Private Reading Information. Belvoir discloses its customers' Private Reading Information to data aggregators and appenders, who then supplement that information with additional sensitive private information about each Belvoir customer, including his or her gender. (*See, e.g., Exhibit A*).

46. Belvoir then rents and/or exchanges its mailing lists—which include subscribers' Private Reading Information identifying which individuals purchased subscriptions to particular publications, and can include the sensitive information obtained from data aggregators and appenders—to other data aggregators and appenders, other consumer-facing businesses, non-profit organizations seeking to raise awareness and solicit donations, and to political organizations soliciting donations, votes, and volunteer efforts. (*See Exhibit A*).

47. Belvoir also discloses its customers' Private Reading Information to data cooperatives, who in turn give Belvoir access to their own mailing list databases.

48. As a result of Belvoir's data compiling and sharing practices, companies

²⁰ See **Exhibit P**, Hann, *et al.*, *The Value of Online Information Privacy: An Empirical Investigation* (Oct. 2003) at 2, available at <http://citeseerx.ist.psu.edu/viewdoc/download?doi=10.1.1.321.6125&rep=rep1&type=pdf> (last visited July 30, 2021) (“The real policy issue is not whether consumers value online privacy. It is obvious that people value online privacy.”).

can purchase and/or obtain mailing lists from Belvoir that identify Belvoir's customers by their most intimate details such as their gender. Belvoir's disclosures of such sensitive and private information puts consumers, especially the more vulnerable members of society, at risk of serious harm from scammers.

49. Belvoir does not seek its customers' prior consent, written or otherwise, to any of these disclosures and its customers remain unaware that their Private Reading Information and other sensitive information is being rented and exchanged on the open market.

50. Consumers can sign up for subscriptions to Belvoir's publications through numerous media outlets, including the Internet, telephone, or traditional mail. Regardless of how the consumer subscribes, Belvoir has never required the individual to read or affirmatively agree to any terms of service, privacy policy, or information-sharing policy during the relevant pre-July 31, 2016 time period. Consequently, during the relevant pre-July 31, 2016 time period, Belvoir uniformly failed to obtain any form of consent from – or even provide effective notice to – its customers before disclosing their Private Reading Information.

51. As a result, Belvoir disclosed its customers' Private Reading Information – including their reading habits and preferences that can “reveal intimate facts about

our lives, from our political and religious beliefs to our health concerns”²¹ – to anybody willing to pay for it.

52. By and through these actions, Belvoir has intentionally disclosed to third parties its Michigan customers’ Private Reading Information without consent, in direct violation of the PPPA.

CLASS ACTION ALLEGATIONS

53. Plaintiffs seek to represent a class defined as all Michigan residents who, at any point during the relevant pre-July 31, 2016 time period, had their Private Reading Information disclosed to third parties by Belvoir without consent (the “Class”). Excluded from the Class is any entity in which Defendant has a controlling interest, and officers or directors of Defendant.

54. Members of the Class are so numerous that their individual joinder herein is impracticable. On information and belief, members of the Class number in the thousands. The precise number of Class members and their identities are unknown to Plaintiffs at this time but may be determined through discovery. Class members may be notified of the pendency of this action by mail and/or publication through the distribution records of Defendant.

55. Common questions of law and fact exist as to all Class members and

²¹ **Exhibit Q**, *California’s Reader Privacy Act Signed into Law*, Electronic Frontier Foundation (Oct. 3, 2011), <https://www.eff.org/press/archives/2011/10/03> (last visited July 30, 2021).

predominate over questions affecting only individual Class members. Common legal and factual questions include, but are not limited to: (a) whether Belvoir is a “retailer or distributor” of magazines, newsletters, and books; (b) whether Belvoir obtained consent before disclosing to third parties Plaintiffs’ and the Class’s Private Reading Information; and (c) whether Belvoir’s disclosures of Plaintiffs’ and the Class’s Private Reading Information violated the PPPA.

56. The claims of the named Plaintiffs are typical of the claims of the Class in that the named Plaintiffs and the Class suffered invasions of their statutorily protected right to privacy (as afforded by the PPPA) as a result of Defendant’s uniform wrongful conduct, based upon Defendant’s disclosure of Plaintiffs’ and the Class’s Private Reading Information.

57. Plaintiffs are adequate representatives of the Class because their interests do not conflict with the interests of the Class members they seek to represent, they have retained competent counsel experienced in prosecuting class actions, and they intend to prosecute this action vigorously. The interests of Class members will be fairly and adequately protected by Plaintiffs and their counsel.

58. The class mechanism is superior to other available means for the fair and efficient adjudication of the claims of Class members. Each individual Class member may lack the resources to undergo the burden and expense of individual prosecution of the complex and extensive litigation necessary to establish Defendant’s liability.

Individualized litigation increases the delay and expense to all parties and multiplies the burden on the judicial system presented by the complex legal and factual issues of this case. Individualized litigation also presents a potential for inconsistent or contradictory judgments. In contrast, the class action device presents far fewer management difficulties and provides the benefits of single adjudication, economy of scale, and comprehensive supervision by a single court on the issue of Defendant's liability. Class treatment of the liability issues will ensure that all claims and claimants are before this Court for consistent adjudication of the liability issues.

CAUSE OF ACTION
Violation of Michigan's Preservation of Personal Privacy Act
(PPPA § 2)

59. Plaintiffs repeat the allegations contained in the foregoing paragraphs as if fully set forth herein.

60. Plaintiffs bring this claim individually and on behalf of members of the Class against Defendant Belvoir.

61. As a magazine, book, and newsletter publisher that sells magazine and newsletter subscriptions and books to consumers, Belvoir is engaged in the business of selling written materials at retail. *See* PPPA § 2.

62. By purchasing subscriptions to Belvoir's publications, each of the Plaintiffs purchased written materials directly from Belvoir. *See* PPPA § 2.

63. Because Plaintiffs purchased written materials directly from Belvoir, they

are each a “customer” within the meaning of the PPPA. *See* PPPA § 1.

64. At various times during the pre-July 31, 2016 time period, Belvoir disclosed Plaintiffs’ Private Reading Information, which identified each of them as a customer who purchased particular Belvoir publications, in at least three ways.

65. First, Belvoir disclosed mailing lists containing Plaintiffs’ Private Reading Information to data aggregators and data appenders, who then supplemented the mailing lists with additional sensitive information from their own databases, before sending the mailing lists back to Belvoir.

66. Second, Belvoir disclosed mailing lists containing Plaintiffs’ Private Reading Information to data cooperatives, who in turn gave Belvoir access to their own mailing list databases.

67. Third, Belvoir rented and/or exchanged its mailing lists containing Plaintiffs’ Private Reading Information—enhanced with additional information from data aggregators and appenders—to third parties, including other consumer-facing companies, direct-mail advertisers, and organizations soliciting monetary contributions, volunteer work, and votes.

68. Because the mailing lists included the additional information from the data aggregators and appenders, the lists were more valuable, and Belvoir was able to increase its profits gained from the mailing list rentals and/or exchanges.

69. By renting, exchanging, or otherwise disclosing its customer lists, during

the relevant pre-July 31, 2016 time period, Belvoir disclosed to persons other than Plaintiffs records or information concerning their purchases of written materials from Belvoir. *See* PPPA § 2.

70. The information Belvoir disclosed indicates Plaintiffs' names and addresses, as well as the fact that each of them subscribed to particular Belvoir publications. Accordingly, the records or information disclosed by Belvoir indicated Plaintiffs' identities. *See* PPPA § 2.

71. Plaintiffs and the members of the Class never consented to Belvoir disclosing their Private Reading Information to anyone.

72. Worse yet, Plaintiffs and the members of the Class did not receive notice before Belvoir disclosed their Private Reading Information to third parties.

73. Belvoir's disclosures of Plaintiffs' and the Class's Private Reading Information during the relevant pre-July 31, 2016 time period were not made pursuant to a court order, search warrant, or grand jury subpoena.

74. Belvoir's disclosures of Plaintiffs' and the Class's Private Reading Information during the relevant pre-July 31, 2016 time period were not made to collect payment for their subscriptions.

75. Belvoir's disclosures of Plaintiffs' Private Reading Information during the relevant pre-July 31, 2016 time period were made to data aggregators, data appenders, data cooperatives, direct-mail advertisers, and organizations soliciting monetary

contributions, volunteer work, and votes—all in order to increase Belvoir’s revenue. Accordingly, Belvoir’s disclosures were not made for the exclusive purpose of marketing goods and services directly to Plaintiffs and the members of the Class.

76. By disclosing Plaintiffs’ and the Class’s Private Reading Information during the relevant pre-July 31, 2016 time period, Belvoir violated Plaintiffs’ and the Class’s statutorily protected right to privacy in their reading habits. *See* PPPA § 2.

77. As a result of Belvoir’s unlawful disclosure of their Private Reading Information, Plaintiffs and the members of the Class have suffered invasions of their statutorily protected right to privacy (afforded by the PPPA). On behalf of themselves and the Class, Plaintiffs seek: (1) \$5,000.00 to each of the Plaintiffs and each Class member pursuant to PPPA § 5(a); and (2) costs and reasonable attorneys’ fees pursuant to PPPA § 5(b).

PRAYER FOR RELIEF

WHEREFORE, Plaintiffs, individually and on behalf of all others similarly situated, seek a judgment against Defendant as follows:

- A. For an order certifying the Class under Rule 23 of the Federal Rules of Civil Procedure and naming Plaintiffs as representatives of the Class and Plaintiffs’ attorneys as Class Counsel to represent the Class;
- B. For an order declaring that Defendant’s conduct as described herein violated the Preservation of Personal Privacy Act;
- C. For an order finding in favor of Plaintiffs and the Class on all counts asserted herein;

- D. For an award of \$5,000 to each of the Plaintiffs and each Class member, as provided by the Preservation of Personal Privacy Act, PPPA § 5(a);
- E. For prejudgment interest on all amounts awarded; and
- F. For an order awarding Plaintiffs and the Class their reasonable attorneys' fees and expenses and costs of suit.

JURY DEMAND

Plaintiffs demand a trial by jury on all causes of action and issues so triable.

Dated: September 12, 2022

Respectfully submitted,

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